

IDAHO REAL ESTATE COMMISSION'S EDUCATION EXCHANGE

NEWS YOU CAN USE FROM THE EDUCATION DEPARTMENT

JANUARY 29, 2007

VOLUME 2 ISSUE 1

INSTRUCTOR DEVELOPMENT WORKSHOP 2007

When: May 22-23, 2007

Where: DoubleTree Hotel in Boise, Idaho

(The government lodging rate has been secured for this event. Government rates are periodically changed but the approved rate at this time is \$79 per night. To secure the Government rate, you must call (208) 343-1871 and identify yourself as an attendee of the Instructor Development Workshop with the Idaho Real Estate Commission.)

Cost: \$150 (early registration) \$175 (if recieved after April 30, 2007)

Main Presenter: Karel Murray, National Instructor <http://www.karel.com/realestate/bio.asp>

CORE Presenters: Doug Marfice on Real Estate Hot Topics including unlicensed activity, incentive programs, office agency policy, and double contracting; Jeremy Pisca on Real Estate Case Law Update; and Gail Heist on Legislative Update

Who Should Attend:

Certified instructors (54-2035 (2)(a)(iii))

Those who are interested in becoming an instructor

Real estate office trainers

Anyone who wants to improve their presentation & training skills

School Administrators

Why You Should Attend:

Learn valuable techniques to teach adults

Great networking opportunities

Be the first to see CORE 2007

Receive CORE credit and 12 hours of elective credit

Meet the Commissioners, Education Council members, & certified instructors

Watch for registration information in early Spring!

The Education Department would like to welcome the following Courses, Instructors and Providers that have been recently certified. For more information about these Courses, Instructors and Providers, please visit:

<http://www.irec.idaho.gov/certify.html>.

Courses

E0316 Small Investment Property Analysis

E0317 EPA Workshop: Lead Disclosure Rules

E0318 Feng Shui for REALTORS®: Working with the Bagua

E0319 MS Word

E0320 MS Mail Merge

E0321 Business Planning Clinic

E0322 Small Talk - How Connecting Builds Clients for Life

E0323 The Real Estate Business System for Success

E0324 Professional and Personal Protection Seminar

E0325 Making the Most of Being Your Own Boss

E0326 Real Estate Investment Fundamentals

E0327 USDA Rural Development

E0328 Real Estate Finance Today

E0329 Microsoft Excel 2003: Level 1



E0330 Quickbooks for Real Estate Agents
 E0331 Microsoft Publisher 2003: Level 1
 E0332 ACT 2005: Level 1
 E0333 Real Estate and Taxes
 E0334 Red Flag of Inspection
 E0335 Environmental Issues in Real Estate
 E0336 Seller Representative Specialist Module 1
 E0337 Seller Representative Specialist Module 2
 E0338 Seller Representative Specialist Module 3
 E0339 Seller Representative Specialist Module 4
 E0340 Advanced Contract Course: ID Real Estate Sale and Purchase Agreement
 E0341 An Overview of the Title and Escrow Process
 E0342 Foreclosure - Short Sale
 E0343 Taking Marketable Listings
 E0344 Working Smartly with Buyers
 E0345 Planning for Success in Real Estate
 E0346 Negotiating Through Peanut Butter - How to Get Unstuck
 E0347 Feng Shui for REALTORS® - Dealing with Clutter
 E0348 Real Estate Finance Intermediate
 E0349 Selling Your Way to a Lifetime of Customers
 E0350 Houses That Work
 E0351 Short Sales A-Z
 E0352 55+ Housing, Profiles, and Programs
 E0353 Real Estate Finance Advanced
 E0354 Real Estate Tax Topics - Basic
 E0355 Real Estate Tax Topics - Advanced
 E0356 Overcoming Buffaloes as a Leader
 E0357 1031 Tax Deferred Exchange 3 Hour Workshop
 E0358 Essentials of Section 1031 Exchanges
 E0359 Advanced Section 1031 Exchanges
 E0360 Memory Training Workshop
 E0361 Real Estate Law and Practice Update
 E0362 Life AFTER Real Estate
 E0363 The Development Process, Acquisition to Entitlement
 E0364 MS Word Fundamentals of Communication
 E0365 Legal Perspective of the RE Purchase and Sale Agreement (Form RE 21)
 E0366 Insurance for Consumer Protection: What Every Agent Should Know
 E0367 Title Insurance and You, the Agent
 E0368 Fair Housing and the Real Estate Market
 E0369 Real Estate and the Environment
 E0370 An Agent's Guide to Reducing Risk
 E0371 An Agent's Guide to Property Inspection
 E0372 Calculator Confidence
 E0373 The Simple Version of Investment Analysis
 E0374 Consumer-Centric Real Estate
 E0375 Taking Great Care of Your Clients After You Retire
 E0376 Purchase and Sales Agreements: Structuring Deals That Make Sense
 E0377 The Professional Practice of Real Estate Auctioneering
 RI101 GRI Series 101
 RI102 GRI Series 102
 RI201 GRI Series 201
 RI202 GRI Series 202

Instructors

James Holtzclaw
 Jack Cunningham
 Karin Knowles
 Dale Williamson
 John Hollar

Providers

Alliance Title & Escrow
 Live Oak Financial
 Greater Idaho Falls Association
 of REALTORS®
 Hollar Realty Services
 Idaho Self Defense Center Inc
 Title One Corporation
 Law Office of Arthur B. Macomber
 Diane Peterson Seminars
 Windermere Education
 Community Mortgage
 Advanced Real Estate Concepts, LLC
 Freedom Speakers & Trainers, LLC
 RE Auction School

EDUCATION EXCHANGE MISSION STATEMENT

The purpose of the Education Exchange is to promote communication and generate ideas between the Idaho Real Estate Commission, Providers, and Instructors. As a regulatory body, it is not the Commission's intent to advertise a particular provider, course, or instructor.